

## Private Placements

We bring to each transaction the experience and expertise required to tailor the credit and collateral features of the transaction to the objectives of the participants – which are often quite specific in private placements.

Our experience enables our team to find ways to accomplish the financing goals of the transaction and to further our client's interests effectively.

As the direct placement market has grown, the transactions have varied significantly in structure, and Hawkins attorneys have advised clients on an array of complex issues necessary to achieve successful financial close. The firm has significant experience and a nuanced understanding of these structures. We are also experienced in direct placements which are secured on parity to the obligor's long-term debt or are separately secured by dedicated assets

In addition to direct placement transactions, our private placement experience includes the full range of limited public offerings or private offerings. This structure is often a function of the credit standing of the obligor or the result of the securities not being exempt from registration under the Securities Act of 1933. When working with challenged credits, Hawkins attorneys are experienced in the use of structuring tools intended to limit distribution of the bonds, and are expert in disclosure issues unique to such issues.

### Practices

- Bank Counsel
- Bond Counsel
- Borrower's Counsel

### Industries

- Cultural Institutions and Foundations
- Education
- Health Care