

## Borrower's Counsel

Our significant and varied experience in public finance – in combination with our understanding of the borrower’s financing objectives – enables our team to find innovative ways to advance our client’s interests within a complicated and specialized area of the law.

For more than a century, Hawkins has been a national leader in public finance. Hawkins can help borrowers navigate even the most challenging capital market transactions. We have a thorough understanding of the financing structures in use today, from traditional tax supported and revenue based structures to the many credit enhanced and other market oriented structuring techniques. This understanding uniquely qualifies Hawkins to serve as borrower’s counsel in public finance transactions.

We represent nonprofit organizations such as health care organizations, colleges and universities, independent and charter schools, cultural institutions, and housing facilities on a spectrum of tax-exempt and taxable financings. We also represent for-profit companies on projects for commercial and industrial facilities, factories, warehouses, office buildings, utility property pollution control and environmental facilities, transportation projects and research and development facilities.

To every financing transaction Hawkins brings an unmatched depth of knowledge and industry insight. For many borrowers, the technical rules and regulations surrounding finance transactions can be overwhelming. Our attorneys help clients understand and navigate the legal complexities of a transaction and explain how they relate to our client’s goals and objectives. We work collaboratively with the deal team, drawing from our extensive experience to find workable and creative solutions to help a borrower achieve its mission.

Our services as borrower’s counsel extend beyond the preparation of transaction documents. Hawkins attorneys routinely assist clients with:

- Corporate governance
- Applications for tax-exempt status
- Public-private partnerships
- Compliance matters
- Merger/affiliation
- Disposition or sale of bond-financed assets
- Preparation of materials for investor presentations
- Negotiation and review of credit and liquidity agreements

### Borrower’s Counsel Representative Engagements

The following is a list of institutions that Hawkins has represented as borrower’s counsel in major bond, loan and private placement transactions.

Albert Einstein Healthcare Network  
Columbia University  
Henry Ford Health System  
Indiana University Health  
Cottage Health  
Mt Sinai Medical Center

# HAWKINS

New York Law School  
North Carolina Baptist Hospital  
Princeton HealthCare System  
St. John's University

## Practices

- Bank Counsel
- Disclosure Counsel
- Private Placements

## Industries

- Cultural Institutions and Foundations
- Economic Development
- Education
- Health Care
- Housing